

Recruitment Case Study: Univet

Securing the ideal match for your team's success!

At a glance

Facing hiring hurdles, Univet CFO partners with Invictus Direct, to urgently fill a crucial position.

Testimonial ★★★★★

"I have been working with Rami for sometime now with regards to our recruitment needs at Univet North America and he has been great to work with. Rami has always fully understood the personal and work profiles we are looking for and of course the company culture and found matches appropriately. Thanks Rami for getting placements done timely and look like a breeze. We realize that lots of hard work and long hours go in the backend to make it happen. Look forward to a long term relationship."

Shariq Suri - CFO

For further inquiries, Shariq can be reached at: shariq.suri@univet-optic.com

BACKGROUND

Founded in 1997 in northern Italy, Univet has emerged as a leading global brand in loupes, headlights, eye protection, and cutting-edge PPE solutions, boasting a presence in over 70 countries.

ENGAGING INVICTUS DIRECT

Shariq Suri, CFO of Univet North America, faced a few months' struggle to find a qualified candidate for a **Customer Service** and product **Order Management** position. Through a mutual connection Rami Saab, CEO of Invictus Direct, met with Shariq and devised a recruitment strategy to ensure the position is filled urgently.

THE INTERVIEW PROCESS

After refining the pool of candidates through a meticulous screening process, we were able to provide Shariq with two ideal candidates. Within a few days of solidifying our partnership, one of our candidates received an offer and seamlessly transitioned into their role at Univet a mere week later.



Talent Acquisition and Sales Management Services



www.invictus.direct



Univet struggled to fill the position for months



Position filled in 8 days, 25% faster than industry average



6 screening interviews conducted by Invictus in 3 days